



WASHINGTON'S RETRO PROGRAM

UNLOCK SAVINGS IN YOUR WORKERS' COMP INSURANCE COSTS

PITB'S TRANSPORTATION RETRO GROUP BY THE NUMBERS



53%

Of PITB Members Have an Experience Rate Under .80

51%

Of PITB Members Earned Over 30% Refunds in the Most Recent Plan Year

43%

3-Year PITB Group Refund Average

37%

Of PITB Members Earned the Claims-Free Discount

SEE HOW MUCH YOU COULD SAVE BY JOINING THE PITB RETRO GROUP

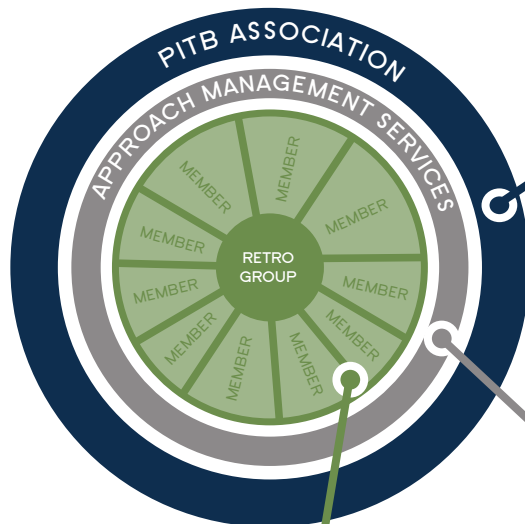
Scan the QR code to access our no obligation release which allows Approach Management Services to pull your company's loss history from L&I and provide your company with a 3-year illustration of refunds you would have earned in the group for the last 3 years.



Retro Relationship & Group Summary

PITB Transportation Retro Relationship

The PITB Association has been partnering with Approach Management Services for over 25 years to provide members with high quality, professional claims management, and risk administration services. This guide outlines the roles and responsibilities that enable us to reach our goals together.



PITB Association

All retro groups must be sponsored by an association.

Association's Retro Responsibility:

- Oversee retro performance
- Remove members negatively impacting group performance
- Approve new members who meet group's best practices criteria
- Distribute refunds

Approach Management Services

Approach is the third-party administrator hired by the association to serve its members.

Approach's Retro Responsibility:

- Professionally manage workers' compensation claims
- Provide safety and risk management resources to assist members in controlling workers' compensation costs and to secure retro refunds

Transportation Retro Group

Retro groups are comprised of employers who report worker hours in similar risk classes.

Member Retro Responsibility:

- Pay L&I premium as usual
- Follow safe work practices
- Adhere to group's best practices requirements as outlined in enrollment agreement
- Good communication with assigned workers' comp analyst

PITB Transportation Retro Group Summary

Market Segment: Transportation and Warehousing

Year Established:	1995
Number of Members:	159
Group Premium:	\$22 M
Average EMR for Group:	0.8400
Last Three Plan Year Refund:	PY 2019: \$10.1 M PY 2020: \$7.7 M PY 2021: \$11.3 M
3-Year Average Refund:	43%
Total Refund Since 1995:	\$120 M

PITB Retro Services

Top 3 Featured Services

Claim Management

A dedicated workers' comp analyst will be assigned to provide full service claims management from filing to closure.

Safety Services

On demand, complimentary safety consultations are available in English and Bilingual and only a call or click away.

Stay-at-Work Program

The Approach Stay-at-Work Specialist will help your company take advantage of the program – from request to check.

More Services

Analytical Reporting

Detailed claim analytics delivered monthly, including claim costs, accident and injury trends.

Annual Workplace Poster

All-in-one poster of required postings to keep members in compliance.

Claims 101™ & Claims 201™

These highly-rated classes teach you the basics of how the workers' comp system works and what you can do to keep costs as low as possible.

Crisis Response Team

Available 24/7/365 to assist with catastrophic incidents.

Educational Centers

Discounted trainings for retro members for required certifications like OSHA, First Aid/CPR, and more.

Educational Seminars – The Brain Trust

Build your knowledge and get the scoop on industry trends.

Forensic Record Reviews

Reviews by independent and impartial providers to maximize all medical case management strategies.

Injured Employee Packets

Ready-made forms and instructions to help employees navigate the claims process.

Inspection Response

If DOSH shows up, we'll respond and assist you in the inspection process.

“Ask an Expert” Consulting & Training Service

Members receive a complimentary 8-hour session with Synergy Loss Control Consulting annually

PITB Safety Summit

Educational sessions held quarterly featuring in-depth safety training.

Return-to-Work Programs

Browse our library of job descriptions, offer letters, and no-cost safety certification classes for injured employees. Plus, utilize our on-staff nurse, vocational and ergonomics specialist for safe and efficient recovery.

Safety Meetings and ToolBox Talks

Hundreds of ready-made topics, plus everything you need for documentation to be in compliance.

Safety Visit

The Approach safety team will review required documentation and conduct workplace walkthroughs to mitigate hazards.

Scholarships

Scholarships open to all PITB members and dependents.

Weekly Email Newsletter

Receive claims management best practices, safety meeting topics, and updates on legal and regulation changes.

Access Information Management
AG Trucking Inc
AGB Trucking LLC
Air Van Lines Inc
Alaska Freight Express Inc
Alaska Marine Line
Alaska West Express Inc
Alpine Auto Inc
Ameristar #20
Ameristar Carwash & Laundromat
Animal Supply Company LLC
Anstett David Joseph
Apex Deliveries
ATS Trans LLC
Bainbridge Disposal Inc
Bainbridge Septic Tank Pumping
Bainbridge Transfer Station
Barry Swanson Trucking Inc
Basin Disposal Inc
Basin Disposal of Washington
Basin Disposal of Yakima LLC
BCS Operations LLC
Bellingham Transfer & Storage Inc
Bissell Distributing Company
Bowhead Equipment Leasing Co
Brady Trucking Co Inc
Carlile Logistics Inc
Carlile Transportation Systems
Cement Distributors Inc
Child Logistics Inc
Child Truck Line Inc
Chilton Logging Inc
Christensen Inc
City Service Valcon LLC
Coleman American Moving Services
Commercial Cold Storage Inc
Connell Oil Inc
Consolidated Disposal Services Inc
Corporate Moving Systems Inc
Crown Distributing Co of Aberdeen Inc
Dahlgren Logging Inc
Davidson Brothers Diary
Davidson Macri Sweeping Inc
Dedicated LLC
Devries Moving Packing Storage
Dilley & Soloman Logging Inc
DMS Ventures Inc
DSD Capital LLC
Eagle Transport Inc
Eds Disposal Inc
Elder Logistics Inc
Evergreen Collision Centers Inc
Evergreen Transfer & Storage
Fast Way Freight Systems Inc
FBT Inc
Fischer Trucking
Floyd Blinsky Trucking Inc
Food Express Inc
Graham Real Ventures LLC
Graham Trucking Inc
Great Northwest Transport, LLC
Hadaller Logging Incorporated
Hansen Bros. Transfer
Hogland Transfer Co
Horizon Lines
Horizon Transportation
HR Spinner Corp
IEDS Freight Systems Inc
Impact Logistics Group Inc
Inland Empire Distribution
Jerry Debraie Logging Co Inc
Joel Olson Trucking
Jumbo Foods Inc
Kag Merchant Gas Group LLC
Kag Specialty Products LLC
KAG West LLC
Knik Construction Co Inc
Lee & Eastes Tank Lines Inc
Lile International Companies
Lincoln Moving & Storage Inc
Logistic Resource Services
Lynden Air Freight Inc
Lynden Inc
Lynden Logistics Inc
Lynden Transport Inc
M & M Transport Inc
M C Parcel Delivery Inc
MacMillan Piper Inc
Market Express
Martin's Feed Inc
Mercer Trucking Company Inc
Merchants Parcel Delivery Inc
Merit Integrated Logistics LLC
Midwest Motor Express Inc
Mitchell Bros. Truck Line Inc
MP Environmental Services
Neighbors Moving & Storage of Seattle LLC
Nello Pistoresi & Son Inc
Nichols Transportation Company Inc
Northern Express LLC
Northland Services Inc
Northwest Carriers Inc
Northwest Movers Central LLC
Northwest Movers LLC
Northwest Oil Solutions
Oak Harbor Freight Lines Inc
Olmsted Transportation Co Inc
Olympic Eagle Distributing
Olympic Moving & Storage II LLC
Olympic Moving & Storage III
Olympic Moving & Storage Inc
Onc Properties Inc
Pacific Freight Intermodal Inc
Pacific NW Transportation Services Inc
Parrish Trucking Inc
Peninsula Truck Lines
Phase II Transportation Inc
Pozzi Brothers Transportation Inc
Prime Express LLC
Puget Sound Transfer & Storage
R&R Transfer & Recycling Inc
Rainier Express Delivery LLC
RE Powell Distributing
Rector Seal
Rees Enterprizes Inc
Relocation Coordinates Intl
Rubatino Refuse Removal LLC
S J Logging Inc
S&W Logging LLC
Sage Hill Northwest Inc
Sanitary Service Company Inc
Santa Incorporated
SCS Delivery Inc
Seattle Maintenance Services
Silver Streak Inc
Skagit Transportation Inc
Sound Speed Logistics, LLC
Span Alaska Transportation Inc
Stave Delivery
Suddath Van Lines Inc
Sun Pacific Energy Inc
System Transfer & Storage Co
Tate Transportation Inc
Taylor Transport Inc
The Outpost
Titan Freight System
Tosch Aircraft Properties Inc
Transportation Commodities Inc
Transportation Concepts
United Moving & Storage
Vancouver Warehouse & Distribution Co.
Walton Beverage Co
WCP Solutions
Weinstein Beverage Co
West Coast Sand & Gravel Inc
Western Peterbilt Inc
Western Van Lines Inc
Wolffs Management Inc
Woodland Truck Line Inc