



# WASHINGTON'S RETRO PROGRAM

## PROVEN RESULTS

**\$125,598,193**

**SEE HOW MUCH YOU COULD SAVE  
BY JOINING THE PITB RETRO GROUP**

Scan the QR code to access our no obligation release which allows Approach Management Services to pull your company's loss history from L&I and provide your company with an illustration of refunds you would have earned in the group for the last 3 years.

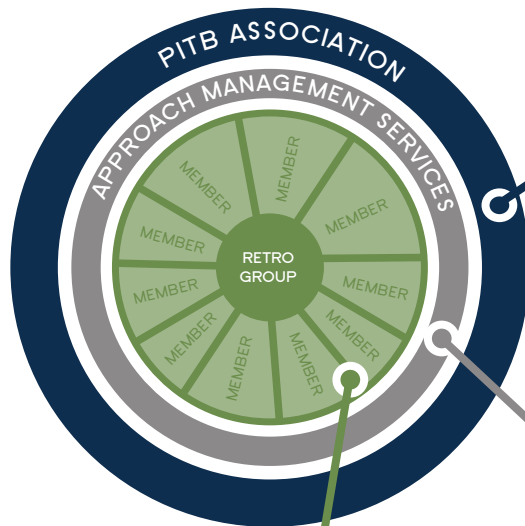


**BUILT ON PERFORMANCE, POWERED BY PARTNERSHIP.**

# Retro Relationship & Group Summary

## PITB Transportation Retro Relationship

The PITB Association has been partnering with Approach Management Services for over 30 years to provide members with high quality, professional claims management, and risk administration services. This guide outlines the roles and responsibilities that enable us to reach our goals together.



### PITB Association

All retro groups must be sponsored by an association.

#### Association's Retro Responsibility:

- Oversee retro performance
- Remove members negatively impacting group performance
- Approve new members who meet group's best practices criteria
- Distribute refunds

### Approach Management Services

Approach is the third-party administrator hired by the association to serve its members.

#### Approach's Retro Responsibility:

- Professionally manage workers' compensation claims
- Provide safety and risk management resources to assist members in controlling workers' compensation costs and to secure retro refunds

### Transportation Retro Group

Retro groups are comprised of employers who report worker hours in similar risk classes.

#### Member Retro Responsibility:

- Pay L&I premium as usual
- Follow safe work practices
- Adhere to group's best practices requirements as outlined in enrollment agreement
- Good communication with assigned workers' comp analyst

## PITB Transportation Retro Group Summary

Market Segment: Transportation and Warehousing

Year Established:	1995
Number of Members:	154
Group Premium:	\$24 M
Average EMR for Group:	0.7344
Last Three Plan Year Refund:	PY 2021: \$9.2 M PY 2022: \$4.7 M PY 2023: \$6.1 M
Total Refund Since 1996:	\$125.5 M

# Retro Services

## **PITB Retro Group: Minimizing Risk/Maximizing Savings**

The two main objectives of PITB's Transportation Retro group are to keep experience modification factors low and secure favorable refunds for their members.

Retro groups are organized by industry and sponsored by Associations. Approved participants share risk by combining premium and losses. At the end of a plan year, when the premium is more than the losses, the group earns a refund. Since 1995, PITB members have earned exceptional refunds year-over-year.

When you join PITB's retro group you will work with Approach Management Services who is the third-party claims administrator for the group. Approach is an industry leader in workers' compensation claims management. A professional claims manager will be assigned to your account working directly with you and L&I to minimize risk and lower claims cost.

According to L&I's most recent data, Retro participants on average pay lower premiums, have fewer time loss incidents, have a significantly lower fatality claims frequency, and are more likely to use the Stay-at-Work reimbursement program.

## **Claims Management Services**

- Accurate apportionment on Occupational Disease Claims
- Assistance at Board of Industrial Insurance Appeals
- Client Portal with Bilingual Templates and Resources
- Financial Impact Analysis as needed
- Forensic Medical Review
- Light Duty Job Support
- Medical Provider Coordination
- Monthly Retro Performance and Safety Trends Report
- Professional Dedicated Claims Manager
- Stay-at-Work Reimbursement Assistance

## **Safety Services**

- Annual DOT Compliance & Training
- Crisis Response Assistance
- Job Hazard Analysis and Accident Response Plans
- L&I Inspection Support
- Post Accident Investigation
- Safety Program Audits
- Weekly Safety Meeting Topics

## **Special Events and Education**

- Annual Workers' Comp Forum (in-person)
- Claims 101 and 201 Classes (virtual)
- Monthly Brain Trust Presentation from Industry Experts (virtual)
- Scheduled and Customized Safety Training
- Scholarships for Members and Dependents

# Members

717 Logistics LLC	Graham Real Ventures LLC	Peninsula Truck Lines
Access Information Management	Graham Trucking Inc	Phase II Transportation Inc
AGB Trucking LLC	Hadaller Logging Incorporated	Pozzi Brothers Transportation Inc
Air Van Lines Inc	Hansen Bros. Transfer	Prime Express LLC
Alaska Freight Express Inc	Hogland Transfer Co	Produce Supply Express Inc
Alaska Marine Line	Horizon Lines	Puget Sound Logistics & Deliveries
Alaska West Express Inc	HR Spinner Corp	Puget Sound Transfer & Storage
Alpine Auto Inc	Idaho Milk Transport	R&R Transfer & Recycling Inc
American Container Transport	IEDS Freight Systems Inc	Rainier Express Delivery LLC
Apex Deliveries	Impact Logistics Group Inc	RE Powell Distributing
Bainbridge Disposal Inc	Inland Empire Distribution	Rector Seal
Bainbridge Septic Tank Pumping	Jacko Logistics	Rees Enterprizes Inc
Bainbridge Transfer Station	Joel Olson Trucking	Relocation Coordinates Intl
Basin Disposal Inc	KAG Energy LLC	Rhodes on Roads
Basin Disposal of Washington	KAG Food Products, LLC	Rubatino Refuse Removal LLC
Basin Disposal of Yakima LLC	Kag Merchant Gas Group LLC	S&W Logging LLC
Bellingham Transfer & Storage Inc	Kag Specialty Products LLC	Sage Hill Northwest Inc
Bissell Distributing Company	Knik Construction Co Inc	Sanitary Service Company Inc
Bowhead Equipment Leasing Co	Lile International Companies	Santa Incorporated
Brady Trucking	Lincoln Moving & Storage Inc	SCS Delivery Inc
Carlile Transportation Systems	Logistic Resource Services	Seattle Maintenance Services
Cedar River Trucking	Lynden Air Freight Inc	Silver Streak Inc
Cement Distributors Inc	Lynden Inc	Skagit Transportation Inc
Child Logistics Inc	Lynden Logistics Inc	Sound Speed Logistics, LLC
Child Truck Line Inc	Lynden Transport Inc	Span Alaska Transportation Inc
Chilton Logging Inc	M & M Transport Inc	Stave Delivery
Christensen Inc	M C Parcel Delivery Inc	Suddath Van Lines Inc
City Service Valcon LLC	Market Express	Tate Transportation Inc
Coleman American Moving Services	Martin's Feed Inc	Taylor Transport Inc
Columbia Basin LLC	Mercer Trucking Company Inc	TCI Transportation Services
Commercial Cold Storage Inc	Merchants Parcel Delivery Inc	Titan Freight System
Connell Oil Inc	Mitchell Bros.Truck Line Inc	Transportation Commodities Inc
Consolidated Disposal Services Inc	MP Environmental Services	Transportation Concepts
Corporate Moving Systems Inc	Neighbors Moving & Storage of Seattle LLC	Trusted Delivery Solutions
Crown Distributing Co of Aberdeen Inc	Nello Pistoresi & Son Inc	United Moving & Storage
CW Bell Logistics	Nicholas Worley Trucking	Vancouver Warehouse & Distribution Co.
Dahlgren Logging Inc	Nichols Transportation Company Inc	Wagner & Company Logistics
Davidson Brothers Dairy	North Coast Electric Company	Walton Beverage Co
Davidson Macri Sweeping Inc	Northland Services Inc	WCP Solutions
Dedicated LLC	Northwest Carriers Inc	Weinstein Beverage Co
Devries Moving Packing Storage	Northwest Movers Central LLC	Western Peterbilt Inc
Dilley & Soloman Logging Inc	Northwest Movers LLC	Western Van Lines Inc
DMS Ventures Inc	Oak Harbor Freight Lines Inc	Woodland Truck Line Inc
DSD Capital LLC	Olmsted Transportation Co Inc	Zip Truck Lines Inc
Eagle Transport Inc	Olympic Eagle Distributing	
Eds Disposal Inc	Olympic Moving & Storage II LLC	
Evergreen Collision Centers Inc	Olympic Moving & Storage III	
Evergreen Transfer & Storage	Olympic Moving & Storage Inc	
Fast Way Freight Systems Inc	Onc Properties Inc	
FBT Inc	Pacific Freight Intermodal Inc	
Floyd Blinsky Trucking Inc	Pacific NW Transportation Services Inc	
Food Express Inc	Parrish Trucking Inc	
G92 Logistics	Pasha Logistics, LLC	
Gaston Express	Peak Logistics	