



# WASHINGTON'S RETRO PROGRAM

## PROVEN RESULTS

**\$136,292,808**

**SEE HOW MUCH YOU COULD SAVE  
BY JOINING THE PITB RETRO GROUP**

Scan the QR code to access our no obligation release which allows Approach Management Services to pull your company's loss history from L&I and provide your company with an illustration of refunds you would have earned in the group for the last 3 years.

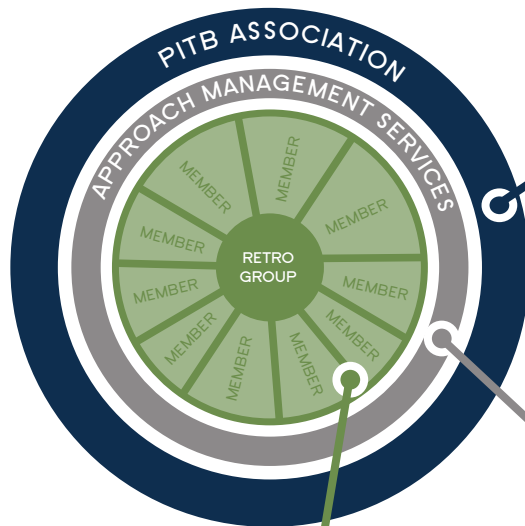


**BUILT ON PERFORMANCE, POWERED BY PARTNERSHIP.**

# Retro Relationship & Group Summary

## PITB Transportation Retro Relationship

The PITB Association has been partnering with Approach Management Services for over 30 years to provide members with high quality, professional claims management, and risk administration services. This guide outlines the roles and responsibilities that enable us to reach our goals together.



### PITB Association

All retro groups must be sponsored by an association.

#### Association's Retro Responsibility:

- Oversee retro performance
- Remove members negatively impacting group performance
- Approve new members who meet group's best practices criteria
- Distribute refunds

### Approach Management Services

Approach is the third-party administrator hired by the association to serve its members.

#### Approach's Retro Responsibility:

- Professionally manage workers' compensation claims
- Provide safety and risk management resources to assist members in controlling workers' compensation costs and to secure retro refunds

### Transportation Retro Group

Retro groups are comprised of employers who report worker hours in similar risk classes.

#### Member Retro Responsibility:

- Pay L&I premium as usual
- Follow safe work practices
- Adhere to group's best practices requirements as outlined in enrollment agreement
- Good communication with assigned workers' comp analyst

## PITB Transportation Retro Group Summary

Market Segment: Transportation and Warehousing

|                              |                                                          |
|------------------------------|----------------------------------------------------------|
| Year Established:            | 1995                                                     |
| Number of Members:           | 151                                                      |
| Group Premium:               | \$26 M                                                   |
| Average EMR for Group:       | 0.8519                                                   |
| Last Three Plan Year Refund: | PY 2022: \$4.1 M<br>PY 2023: \$5.5 M<br>PY 2024: \$6.2 M |
| Total Refund Since 1996:     | \$136.3 M                                                |

# Retro Services

## **PITB Retro Group: Minimizing Risk/Maximizing Savings**

The two main objectives of PITB's Transportation Retro group are to keep experience modification factors low and secure favorable refunds for their members.

Retro groups are organized by industry and sponsored by Associations. Approved participants share risk by combining premium and losses. At the end of a plan year, when the premium is more than the losses, the group earns a refund. Since 1995, PITB members have earned exceptional refunds year-over-year.

When you join PITB's retro group you will work with Approach Management Services who is the third-party claims administrator for the group. Approach is an industry leader in workers' compensation claims management. A professional claims manager will be assigned to your account working directly with you and L&I to minimize risk and lower claims cost.

According to L&I's most recent data, Retro participants on average pay lower premiums, have fewer time loss incidents, have a significantly lower fatality claims frequency, and are more likely to use the Stay-at-Work reimbursement program.

## **Claims Management Services**

- Accurate apportionment on Occupational Disease Claims
- Assistance at Board of Industrial Insurance Appeals
- Client Portal with Bilingual Templates and Resources
- Financial Impact Analysis as needed
- Forensic Medical Review
- Light Duty Job Support
- Medical Provider Coordination
- Monthly Retro Performance and Safety Trends Report
- Professional Dedicated Claims Manager
- Stay-at-Work Reimbursement Assistance

## **Safety Services**

- Annual DOT Compliance & Training
- Crisis Response Assistance
- Job Hazard Analysis and Accident Response Plans
- L&I Inspection Support
- Post Accident Investigation
- Safety Program Audits
- Weekly Safety Meeting Topics

## **Special Events and Education**

- Annual Workers' Comp Forum (in-person)
- Claims 101 and 201 Classes (virtual)
- Monthly Brain Trust Presentation from Industry Experts (virtual)
- Scheduled and Customized Safety Training
- Scholarships for Members and Dependents

# Members

|                                    |                                           |                                        |
|------------------------------------|-------------------------------------------|----------------------------------------|
| 717 Logistics LLC                  | Hadaller Logging Incorporated             | Prime Express LLC                      |
| Access Information Management      | Hansen Bros. Transfer                     | Produce Supply Express Inc             |
| Adriennes Housekeeping Inc         | Hogland Transfer Co                       | Puget Sound Logistics & Deliveries     |
| AGB Trucking LLC                   | Horizon Lines                             | Puget Sound Transfer & Storage         |
| Air Van Lines Inc                  | HR Spinner Corp                           | R&R Transfer & Recycling Inc           |
| Alaska Freight Express Inc         | Idaho Milk Transport                      | Rainier Express Delivery LLC           |
| Alaska Marine Line                 | IEDS Freight Systems Inc                  | RE Powell Distributing                 |
| Alaska West Express Inc            | Inland Empire Distribution                | Rector Seal                            |
| Alpine Auto Inc                    | Jacko Logistics                           | Relocation Coordinates Intl            |
| American Container Transport       | Joel Olson Trucking                       | Rhodes on Roads                        |
| Apex Deliveries                    | KAG Energy LLC                            | Rubatino Refuse Removal LLC            |
| Bainbridge Disposal Inc            | KAG Food Products, LLC                    | S&W Logging LLC                        |
| Bainbridge Septic Tank Pumping     | Kag Merchant Gas Group LLC                | Sage Hill Northwest Inc                |
| Bainbridge Transfer Station        | Kag Specialty Products LLC                | Sanitary Service Company Inc           |
| Basin Disposal Inc                 | Knik Construction Co Inc                  | Santa Incorporated                     |
| Basin Disposal of Washington       | Lile International Companies              | SCS Delivery Inc                       |
| Basin Disposal of Yakima LLC       | Lincoln Moving & Storage Inc              | Seattle Final Mile LLC                 |
| Bellingham Transfer & Storage Inc  | Logistic Resource Services                | Seattle Maintenance Services           |
| Bissell Distributing Company       | Lynden Air Freight Inc                    | Silver Streak Inc                      |
| Bowhead Equipment Leasing Co       | Lynden Inc                                | Skagit Transportation Inc              |
| Brady Trucking                     | Lynden Logistics Inc                      | Sound Speed Logistics, LLC             |
| Carlile Transportation Systems     | Lynden Transport Inc                      | Span Alaska Transportation Inc         |
| Cedar River Trucking               | M & M Transport Inc                       | Stave Delivery                         |
| Cement Distributors Inc            | M C Parcel Delivery Inc                   | Suddath Van Lines Inc                  |
| Child Logistics Inc                | Market Express                            | Tate Transportation Inc                |
| Child Truck Line Inc               | Martin's Feed Inc                         | Taylor Transport Inc                   |
| Chilton Logging Inc                | Mercer Trucking Company Inc               | TCI Transportation Services            |
| Christensen Inc                    | Merchants Parcel Delivery Inc             | Titan Freight System                   |
| City Service Valcon LLC            | Mitchell Bros.Truck Line Inc              | Transportation Commodities Inc         |
| Coleman American Moving Services   | MP Environmental Services                 | Transportation Concepts                |
| Columbia Basin LLC                 | Neighbors Moving & Storage of Seattle LLC | Trusted Delivery Solutions             |
| Connell Oil Inc                    | Nello Pistoresi & Son Inc                 | United Moving & Storage                |
| Consolidated Disposal Services Inc | Nicholas Worley Trucking                  | Vancouver Warehouse & Distribution Co. |
| Corporate Moving Systems Inc       | Nichols Transportation Company Inc        | Wagner & Company Logistics             |
| CW Bell Logistics                  | North Coast Electric Company              | Walton Beverage Co                     |
| Dahlgren Logging Inc               | Northland Services Inc                    | WCP Solutions                          |
| Davidson Brothers Dairy            | Northwest Carriers Inc                    | Weinstein Beverage Co                  |
| Davidson Macri Sweeping Inc        | Northwest Movers Central LLC              | Western Peterbilt Inc                  |
| Devries Moving Packing Storage     | Northwest Movers LLC                      | Western Van Lines Inc                  |
| Dilley & Soloman Logging Inc       | Oak Harbor Freight Lines Inc              | Woodland Truck Line Inc                |
| DMS Ventures Inc                   | Olmsted Transportation Co Inc             | Zip Truck Lines Inc                    |
| DSD Capital LLC                    | Olympic Eagle Distributing                |                                        |
| Eagle Transport Inc                | Olympic Moving & Storage II LLC           |                                        |
| Eds Disposal Inc                   | Olympic Moving & Storage III              |                                        |
| Evergreen Collision Centers Inc    | Olympic Moving & Storage Inc              |                                        |
| Evergreen Transfer & Storage       | Onc Properties Inc                        |                                        |
| Fast Way Freight Systems Inc       | Pacific Freight Intermodal Inc            |                                        |
| FBT Inc                            | Pacific NW Transportation Services Inc    |                                        |
| Floyd Blinsky Trucking Inc         | Parrish Trucking Inc                      |                                        |
| Food Express Inc                   | Pasha Logistics, LLC                      |                                        |
| G92 Logistics                      | Peak Logistics                            |                                        |
| Gaston Express                     | Peninsula Truck Lines                     |                                        |
| Graham Real Ventures LLC           | Phase II Transportation Inc               |                                        |
| Graham Trucking Inc                | Pozzi Brothers Transportation Inc         |                                        |